

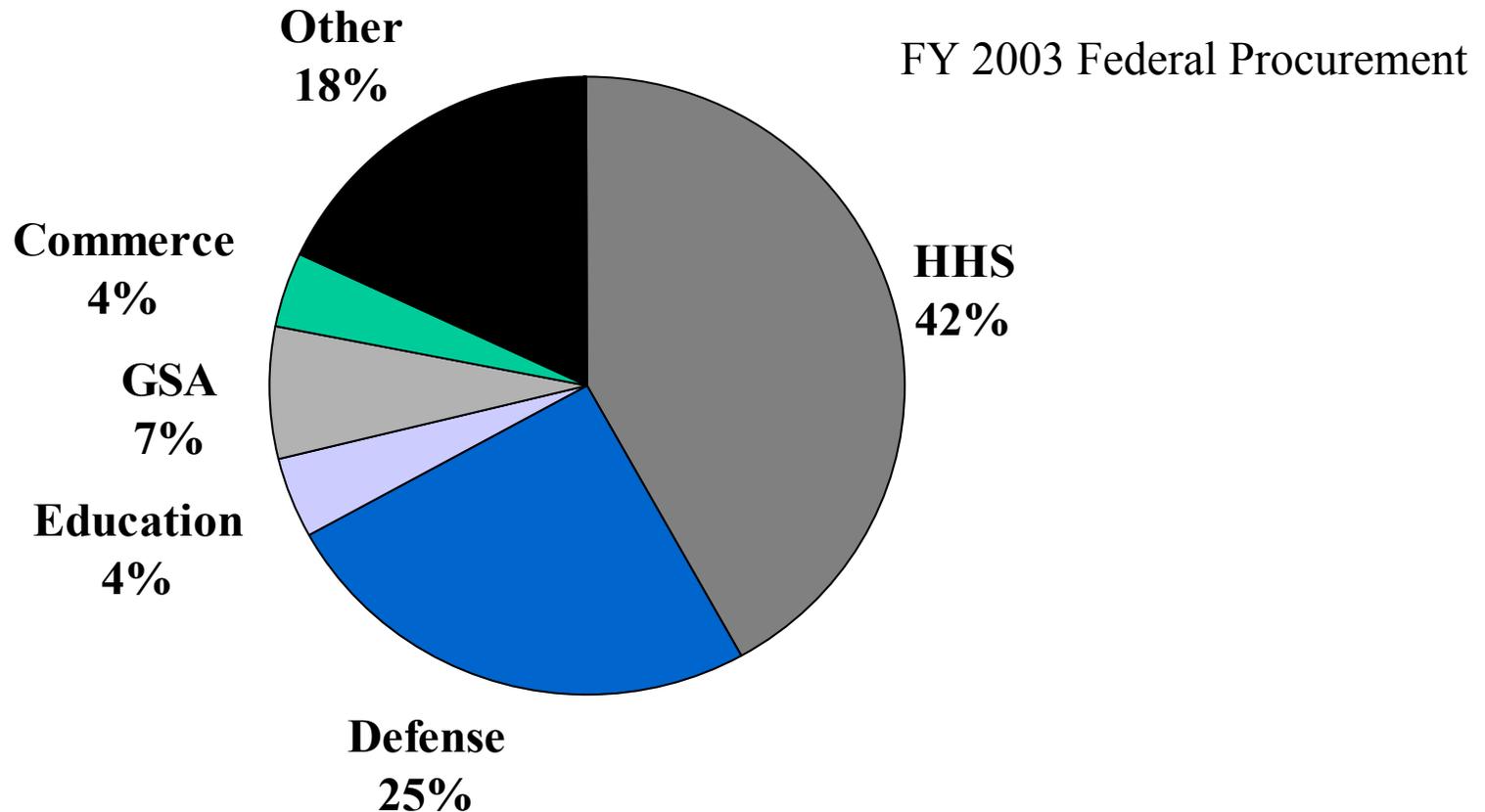
# Only the District and 4 counties in the U.S. topped Montgomery's FY2003 federal procurement

Procurement in \$ Billions



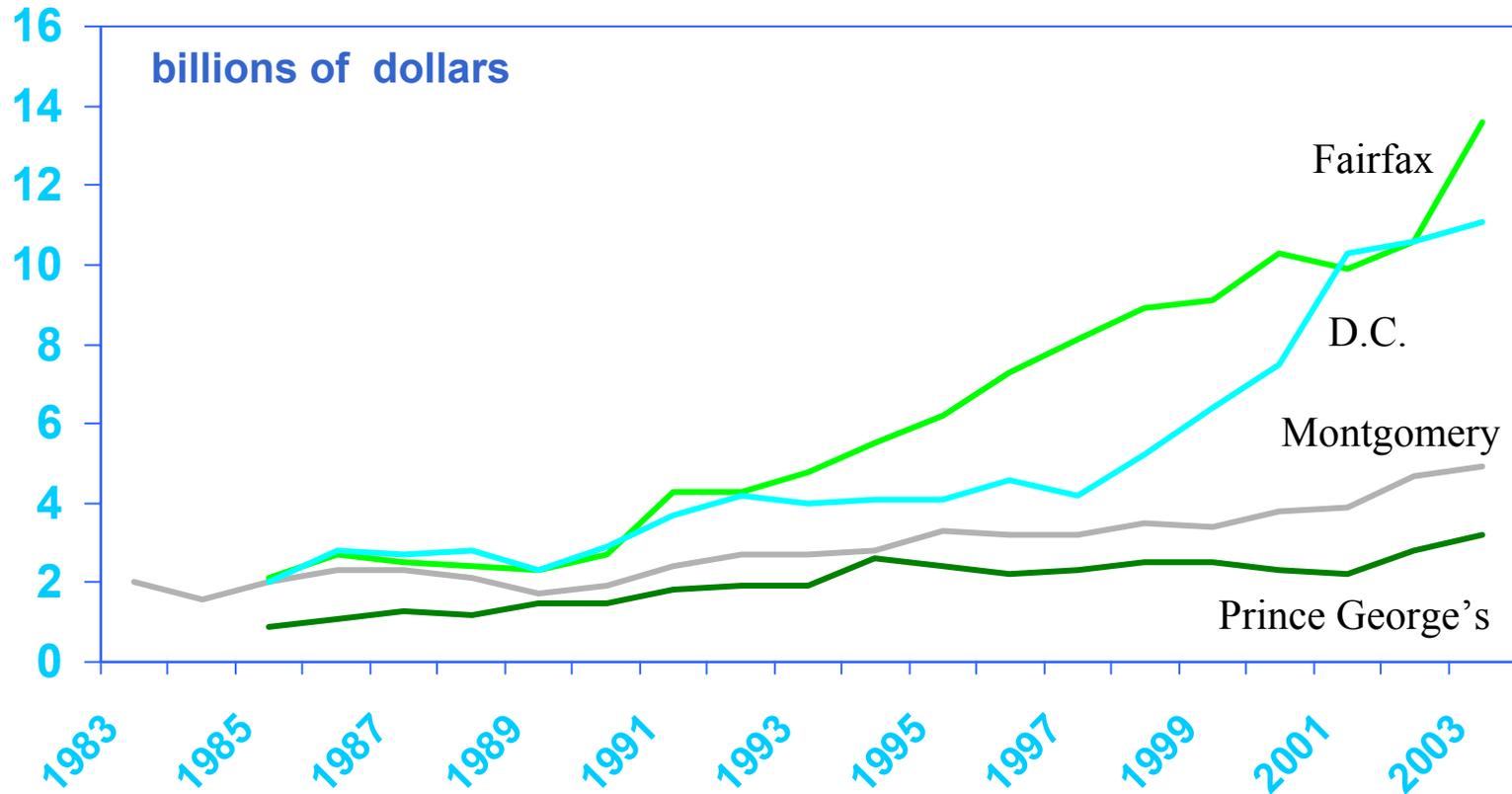
**Totals for Fairfax County include the independent  
Cities of Fairfax and Falls Church.**

# Health and Human Services and Defense Dominate Montgomery's federal procurement



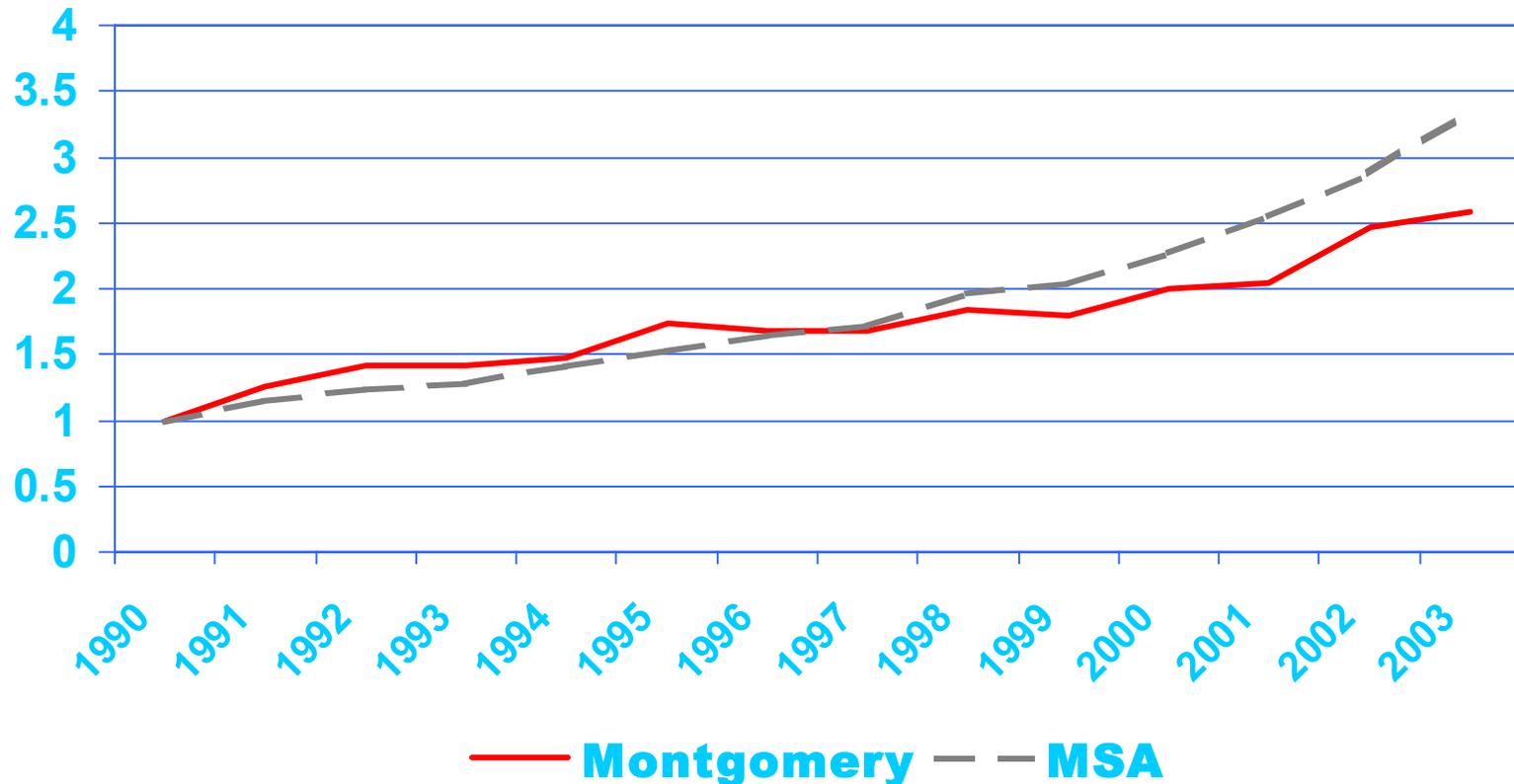
Health & Human Services spent \$2.0 billion and the Defense Department spent \$1.2 billion procurement dollars in Montgomery County in FY2003.

Montgomery's FY2003 federal procurement is highest ever, \$4.9 billion, but the gap between Montgomery and Fairfax and D.C. continues to widen.



# Index of procurement shows lag

Earlier in the 1990s, Montgomery County and the MSA had comparable growth in federal procurement, but the County has lagged since 1998.



Compound growth rate: Montgomery=7.6% Washington MSA=9.7%

# Over half of the County's procurement, \$2.6 billion (53%), was spent on professional, scientific, & technical services

- \$1.1 bil. Computer systems design & related services
- \$542 mil. Managerial, scientific, & technical consulting services
- \$418 mil. Scientific research & development services
- \$272 mil. Architectural, engineering, & related services

80 percent of the \$2.6 billion was spent in the above four NAICS subcategories.