WHITE FLINT SECTOR PLAN

Round Table Discussion:

Part 5 Retail

October 8, 2007



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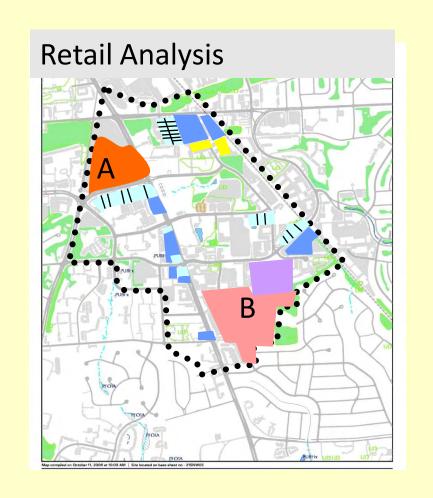
RETAIL STUDY

Some Types of Shopping Centers Being Developed Today

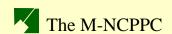
- Corner Store 7-Eleven
- Convenience Shops owner occupied
- Neighborhood Center grocery store anchor
- Community Center/Power Center- Jr. anchors
- Regional Center- fashion mall department store anchors
- Lifestyle Center quality of shopping experience no anchor

RETAIL STUDY

- Regional Center
- Community Center
- Neighborhood Center
- Convenience Retail
- Single Lot Single Use
- Hidden
- A Mid Pike Plaza, 20 acres, 332,000 GFA
- B White Flint Mall 43 acres, 0.767 M GFA



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RETAIL STUDY REVEALS:

Demand for

Local

Big box

Moderate mainstream (Kohl's, Penney's).

By 2011, Trade Area can add:

6 'neighborhood centers' with grocery stores

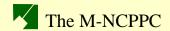
100 corner stores

2 community centers

RETAIL STUDY

- Montrose Parkway increase trade area & demand
- Conversion of one regional mall is likely
- One big 'Life Style Center' spanning the Pike is difficult but achievable.

White Flint Forward: Plan the Future



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DESIGN STUDIES IN PROGRESS

